

2025 Annual Report

The Sujeeth Foundation

For the period ended December 31, 2025



Prepared on

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Opening Letter

As part of our commitment to transparency, we voluntarily publish an annual report. By clearly reporting on donations, grants, and programming, we hope to build trust within the community and promote governance within the organization to ensure that money we are entrusted with drives the most impact towards students.

Who We Are

The Sujeeth Foundation helps students network into their first job. We run Career Circles: six weeks, one mentor, a small group of students, real skills. Each week covers a different step in the job search, from self-assessment to interviews to follow-up. We provide the content. Mentors facilitate. Students do the work. Half of college graduates are underemployed. Most have never used their university's career center. We exist to close that gap, one small group at a time.

What Happened in 2025

We ran one cohort in Spring 2025. 114 students went through the program. Then we stopped. In the fall, I took an unplanned leave of absence. There was no fall cohort. No second school. No expansion. Every goal we set for 2025 that depended on the fall semester didn't happen.

Here's what did:

The spring cohort worked. 114 students completed Career Circles. We refreshed the program content, shifted from shipping books to every student to an on-demand model, and cut our per-student cost from \$44 to \$13. That's a 70% reduction.

We built an AI agent. Using Microsoft Copilot Studio, we created a tool for mentors. It gives them fast access to the session agenda, helps with prep, and lets them pivot mid-session when a conversation goes in a new direction. Mentors told us it made facilitating easier. That's the kind of feedback we want more of.

We created a mentor community. We stood up an online space for mentors to connect and share resources. Mentors didn't adopt it this year. The infrastructure is ready when the timing is right.

We tested new unit economics. We now know it costs roughly \$25 per student to run a clean cohort. That means our initial grant of 250 students for partnering institutions is valued at \$6,000 per year. That number matters for the conversations ahead.

To Our Mentors

Our spring mentors showed up every week for 114 students. They facilitated conversations about resumes, networking, and interviews. They gave honest feedback. They stayed on camera. That's what made the program work.

One thing that worked better than expected: the AI agent. Mentors used it to prep for sessions, pull up the agenda quickly, and adjust on the fly when students raised questions outside the planned topic. That tool started as an experiment. The feedback turned it into something we'll build on.

One thing that didn't work: the online mentor community. We built the space but didn't give mentors a reason to use it between sessions. Next time, the community needs to be tied to something mentors actually need, not just something we think they should want.

In 2026, mentor onboarding continues with clear expectations: 12 hours per semester, content provided, video on during sessions. This year, the AI agent will be part of that onboarding from day one.

If you mentored this year, thank you. If you're considering it next year, we'll be ready for you.

The Numbers

Donations fell from \$20,395 in 2024 to \$2,205 in 2025. We raised less because we asked for less, and we asked for less because we weren't running a full program. Total expenses were \$3,060.78, resulting in a net loss of \$855.78 for the year. We ended December with \$11,738.66 in the bank. We are solvent. All commitments were met.

Looking Ahead: 2026

I return in July 2026. The goal is not to scale. The goal is to restart clean.

That means trained mentors, a tested cohort, and a partner school that's ready. We use a shared workspace to manage each partnership through three phases: Plan, Launch, and Learn. In Plan, we hold an intro meeting, define the calendar, and build the circles. In Launch, we onboard mentors, onboard students, and run a baseline survey. In Learn, we collect feedback, measure outcomes, and publish an impact report. The school manages enrollment. We handle the rest.

We're not aiming for 400 students or three new schools. We're aiming for one good cohort, run well, with data we can publish.

If the spring cohort proved anything, it's that the program works when it's run focused. The model is sound. The cost structure is lean. What it needs is consistent execution.

Supporting the Work

We aren't running a fundraising campaign this year. But if you want to help, every \$25 puts one student through the program. Donations today fund the 2027 expansion: more schools, more circles, more students with a mentor in their corner.

You can give at sujeeth.org. Our financials are published. You can see exactly where your money goes.

Thank you,

Avi Sujeeth

Director, The Sujeeth Foundation

Statement of Activity

January - December 2025

	Total
REVENUE	
Contributed Income	
Donations Directed by Corporations	1,725.00
Donations Directed By Individuals	480.00
Total Contributed Income	2,205.00
Total Revenue	2,205.00
GROSS PROFIT	2,205.00
EXPENDITURES	
Advertising & Marketing	106.60
Books	127.40
Office Expenses	
Merchant Account Fees	12.24
Software & Apps	1,881.80
Total Office Expenses	1,894.04
Professional Fees	
Legal Fees	125.00
Total Professional Fees	125.00
Rent	348.00
Volunteer Gifts	459.74
Total Expenditures	3,060.78
NET OPERATING REVENUE	-855.78
NET REVENUE	\$ -855.78

Statement of Financial Position

As of December 31, 2025

	Total
ASSETS	
Current Assets	
Bank Accounts	
Capital One Checking 2521	11,738.66
Total Bank Accounts	11,738.66
Total Current Assets	11,738.66
TOTAL ASSETS	\$11,738.66
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Owner's Equity	250.00
Retained Earnings	12,344.44
Net Revenue	-855.78
Total Equity	11,738.66
TOTAL LIABILITIES AND EQUITY	\$11,738.66

Expenditures by Vendor Summary (Location)

January - December 2025

	Career Circle	Without Donor Restrictions	Total
Amazon	127.40		127.40
Apple		107.17	107.17
Benevity		12.24	12.24
Gamma		179.33	179.33
LinkedIn	106.60		106.60
Microsoft (Vendor)		-14.04	-14.04
NorthWest Registered Agent		473.00	473.00
Otter Ai	255.84		255.84
Sugarwish	459.74		459.74
TAX990		19.90	19.90
TechSoup		233.60	233.60
White Label, LLC	1,100.00		1,100.00
TOTAL	\$2,049.58	\$1,011.20	\$3,060.78